Introduction to Predictive Practice Metrics

Today we're diving into a topic that separates thriving practices from those that drift. The key metrics that don't just describe your practice, but actually predict its future.

If you've ever felt like your practice is reactive rather than proactive, this episode is for you. You might be tracking revenue and visit volume, but unless you're watching the right signals, the ones that truly forecast performance, you are flying blind.

By the end of today's show, You'll know the 7 metrics that matter most, how they work, industry benchmarks where available, why they matter, and how often you should be reviewing them.

Welcome to Medical Money Matters, the podcast where you can find experts, answers, and resources so that you achieve mastery over the financial and business aspects of your practice.