Revenue Problems Beyond Payer Contracts

What if your organization's biggest revenue problem had nothing to do with payer contracts? Think about that for a moment. Because in healthcare, we spend enormous amounts of time obsessing over payer negotiations, denials, collections, reimbursement schedules, staffing ratios, labor costs, and operational efficiency.

Hidden Revenue Leakage in the Clinic

Entire leadership meetings are devoted to squeezing another one or two percent out of contracts. But what if the revenue problem starts long before the claim is ever submitted?

What if biggest leak in your organization is happening quietly, invisibly, every single day, inside the clinic? Today we're uncovering the million dollar problem nobody is talking about.

Physician undercoating.

Introducing Physician Undercoating

Welcome to Medical Money Matters, the podcast where you can find experts, answers, and resources so that you achieve mastery over the financial and business aspects of your practice.